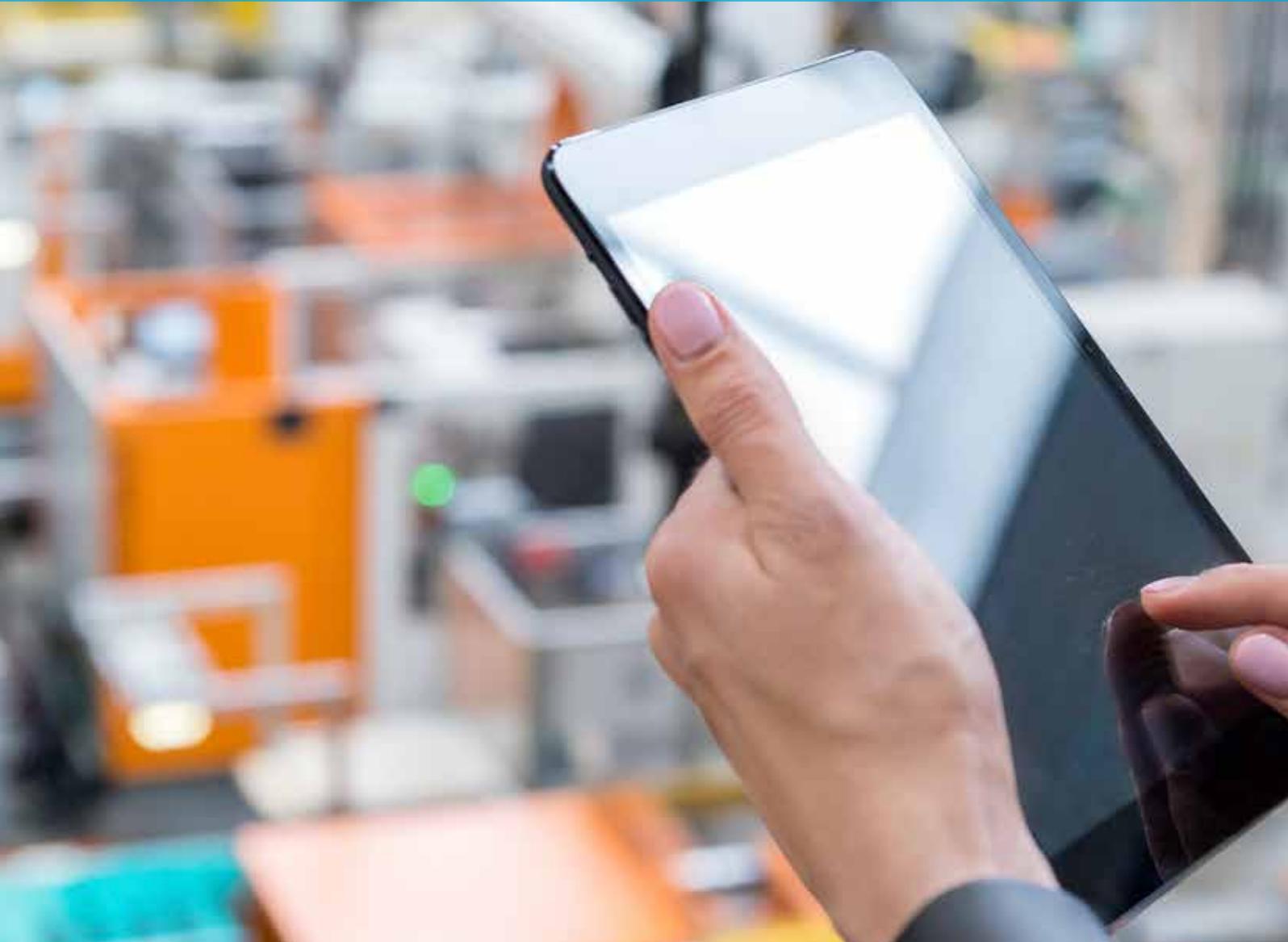


# VMI – We do it best



TFC VMI provides a streamlined system tailored to significantly improve production performance, delivering exactly what customers need, when they need it.

Our customers experience on-time production, smarter stockholding to bring about positive cash flow benefits, on-going logistical expertise along with a can-do approach to their biggest challenges, all from one of our local sources.

**TFC**  
brings it together

# One small step for us ONE GIANT LEAP FOR YOUR COMPANY

We recognise it's no small leap of faith to entrust your production line and product supply business to a new supplier. Working with TFC, the country's leading and fastest growing VMI service suppliers, means placing your trust in the best possible hands. TFC has many clients in the UK and mainland Europe who are now seeing significant benefits brought about by soft cost savings associated with the implementation of an approved, high-performing VMI system combined with the purchase, stock holding and handling of a wide range of low-cost fastening and ancillary items. With the potential for a rationalised supplier base, minimal inventory, direct to the line quality approved products immediately at hand, customers are able to remove a whole variety of hidden administration and transaction costs.

## How do we add value?

- The Group offer product expertise and technical design capability and we support stock rationalisation and standardisation reviews through our on-going review process or RFQ
- Our team give continuous support including regular business reviews and cost management proposals for resourcing alternative supply options
- Our Site Audit Surveys are undertaken by an experienced VMI advisor
- Our JIT solutions aim to reduce flow times within customer production systems and help control variation in processes, allowing an increase in productivity while lowering costs, similar to Lean production systems.

Since our VMI services have always recognised that a 'one-size fits-all' approach is not the answer, our logistic systems have been designed to offer a flexible VMI system that caters for specific customer requirements whether it is a simple e-mail request or an on-site bin location operation. Our technical team is happy to work behind the scenes advising more effective quality approved fastening solutions and to offer customers the benefit of a rationalised product range and an improved finished product. Our global presence means we can support customers' products and supply chain assistant needs, wherever they are based throughout the world, with the personal relationship of a local supplier.

**"We chose TFC for our VMI system as they proved themselves to be superior in all aspects when compared to the offerings from other companies."**

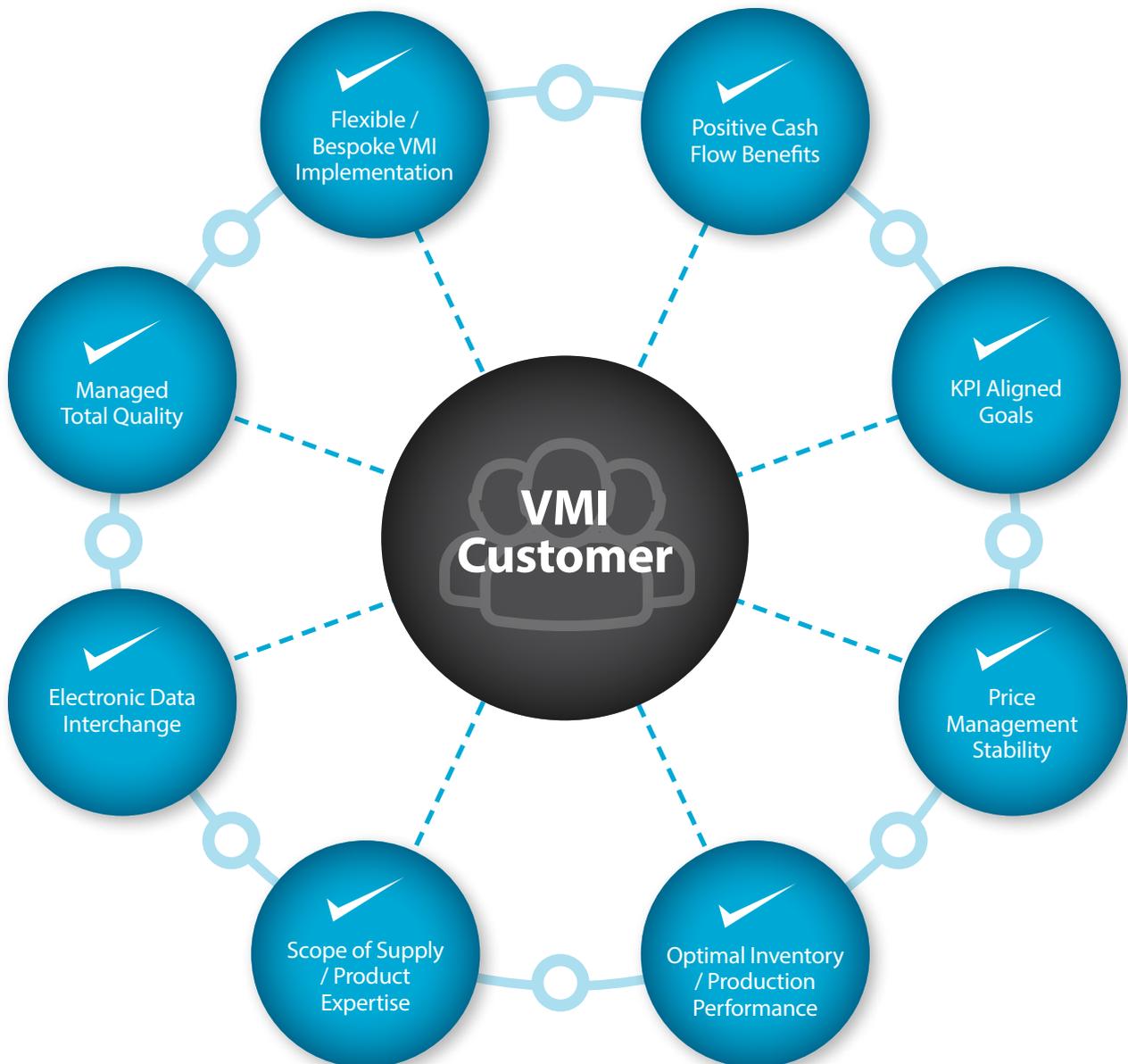
**Construction and agricultural customer**



TFC

## CUSTOMER SERVICE WRAP

TFC offer a Service Wrap to work closely with you to achieve your production and supply goals.



**WHATEVER YOUR NEEDS, TFC BRINGS IT TOGETHER**

Contact us on +44(0)1435 866011 now to discuss your VMI requirements and arrange a site survey with our fully trained logistic specialists.

# You've made the change NOW DISCOVER THE RANGE

Our reputation has been built, above all, on the quality of our products and the level of technical and logistic services. Our mission is to provide an outstanding contribution to our customer's success by supplying innovative products and services in all areas where we can add value and help our customers improve their business. Whether it is a simple threaded bolt or a complex bespoke product made to customer drawing specifications, our quality assured fasteners are guaranteed to provide the perfect solution to your fastening needs.

- Bolts & Socket Screws in various grades
- Nuts, Washers, Rivets & Screws of all types
- Circlips, Springs, Keys and Seals
- Threaded Inserts - for plastics, timber & metal
- Electronic Hardware - standoffs, handles, ferrules
- Construction Fixings - anchors, through bolts, resin
- Panel, Wire & Pipe Fasteners
- Sheet Metal Fasteners - self-clinch & rivet bushes
- Bearings
- Seals and O-Rings
- Machined and turned parts to specification
- Tools, PPE & Consumables

With decades of experience, TFC is the leading European supplier of Smalley Spirolox Retaining Rings, Snap Rings and Wave Springs. Local stock availability and engineering design support from all TFC locations.

**Guaranteed  
Quality Assurance**



RS 10882

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brings it together

# Case Studies:

## OUR WORK IN PRACTICE

### Customer Challenge

The successful growth from a small to a medium sized manufacturer brought many additional logistics headaches for the purchasing department, particularly in the procurement of low cost 'C' class fastener products. Not only was valuable time spent negotiating with a broad base of single component suppliers, but the warehouse team were constantly under pressure from production for continuity of supply to feed the manufacturing line.

### TFC Solution

TFC's VMI package was the key to solving this costly problem. A steady flow of parts for use in stock availability, ensured that parts never ran out at the coal face. Initial stock levels were agreed with the customer - the size, number and location of the purpose designed stock bins at the point-of-manufacture were calculated and the replenishment frequency of each item determined on past use.

### Customer Outcome

As a result of the installation the customer was able to:

- Reduce inventory and paperwork
- Enjoy flexibility of supply
- Reduce the costs of continuous purchasing and admin
- Remove in-house warehousing and double entry of all C-class items
- Maintain full batch traceability to the production line



### Customer Challenge

Despite having set a goal to replace a traditional in-house stores and withdrawal facility with a Vendor Managed Inventory (VMI) based system, the need for full batch traceability on the small component items sourced posed a major problem for a leading manufacturer of military and industrial connectors.

### TFC Solution

Having been a leading supplier for almost 40 years, TFC were fully aware of their customer's unique requirements. The flexible solution was offered by providing advanced delivery notes containing TFC batch trace codes which allowed the VMI parts to be pre-booked and loaded into the appropriate VMI bins as required.

### Customer Outcome

The flexibility of TFC's approach to their unique problem has resulted in a streamlined VMI stock system for standard/regular parts that has reduced overstocks and stock shortages, allowing the customer to boost the quality of their service, improve internal efficiency and reduce costs by not having to deal with multiple suppliers of relatively low priced items.



# TAILORED VMI SYSTEMS

TFC's logistical expertise is matched by its technical know-how. We can design a system to suit your specific needs, no matter what the fastener, application or quantity. Whether you operate a track-line feed,

direct-line feed or cellular manufacturing, we can arrange a bespoke stock replenishment system using the latest barcode technology to ensure an efficient, continuous and worry free supply of stock.

## PARTNERS IN EXCELLENCE

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### TFC Hranice, Czech Republic

[www.tfc-cz.com](http://www.tfc-cz.com)

We also have distributors in France, Serbia, Italy, Australia, Costa Rica and USA.